



# INTERNSHIP PROGRAM

*Why we're a great choice  
for your internship!*



**AMERIPRO**





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*We are synonymous with roofing excellence. Our business is only as good as the quality of referrals we receive from satisfied customers, so we consider a project completed only when you give us a thumbs-up.*

- Mike Gray, Founder and President of AmeriPro Roofing

# OUR STORY



## WHO WE ARE

The AmeriPro story is not much different than that of many small businesses, as an idea from our president and CEO, Mike Gray back in 2000. Having worked in the restoration industry, Mike saw a gap in services for customers with a need for storm restoration in the Chicagoland area. With the roof typically being out of sight and out of mind for most homeowners, he knew that there was a need to help educate on preventative measures to secure their home, before a visible problem surfaced.



Mike envisioned being more than just a “chuck in a truck” roofing service provider, but a trusted expert and so he sought to ensure the business was part of every community that it served. While the business originally started in Illinois, it has quickly expanded into more than 21 locations and 17 states and has assisted over 300,000 homeowners navigate the restoration process.

# OUR PROGRAM



AmeriPro has an incredible program that provides individuals the flexibility to perform their work, while getting rewarded along the way. We believe in selling through service, and our approach is around informing consumers of their rights to keep their property protected and their losses covered whether that's through insurance or retail restoration. Our program is highly rewarding, offering performance-based pay with additional commission rewards for your success! At AmeriPro, we help individuals learn how to achieve success through multiple methods of connecting with consumers.

We offer the ability to engage customers through door-to-door sales, appointments, outbound calling, or by helping you build your centers of influence. Each method can be rewarding and help you understand success in different ways. Finally, whether it's through our summer programs or full-time employment, our employees receive great perks and benefits while working with AmeriPro!

## OUR PRODUCTS

We offer only the best products at AmeriPro for consumers. Over the years, we've fostered relationships with some of the largest manufacturers in the industry and provide our customers with some of the best products from GAF, Mastic, James Hardie and more!



We've expanded our offerings over the past few years to give customers additional options to protect their home with products like RainDrop Pro Gutter Guards and the AmeriProTect Service Maintenance plan for commercial customers. We are always looking at new products to help provide that one-stop shop to home restoration.



# WHY DOOR-TO-DOOR?



We believe when we expand our comfort zones, we learn more, gain more and make a bigger impact. Communication skills, success principles, and empathy are best developed face to face. Our outside sales reps learn how to deal with judgmental types, neutral types, and supportive types—all of which are common in every line of work, as well as life. The amount of emotional maturity that is developed through going door to door is unmatched by traditional office jobs or other territory outside sales roles.

Our outside sales reps educate and inform homeowners on what they are entitled to, the cause and effects of storm damage in the long term. This is best explained face to face, direct to the customer because we know precisely when and where the storm damage took place through weather tracking software.

If a day comes when we discover a better way of helping people gain the same amounts of character and entrepreneurial skills—while serving as many families as we do, we will change our methodology. The reason our program has worked for over 23 years and helped over 150,000 families is because it's built on timeless principles, not procedures.

There are countless ways to make money to learn about yourself and the world around you and to grow by serving—but the way to make, learn and grow the most is by going door to door. We believe in doing what others won't, to enjoy the opportunities that others don't!





# WHY WE'RE A GREAT CHOICE

## for internship & beyond

AmeriPro Roofing is a great place to start, learn and grow your career! We set the gold standard in home improvements with our ever-growing organization and commitment to the customer experience. We are a privately owned company that values team culture, performance, and FUN! We reward our employees with team outings and events as well as trips to international locations for a job well done! We are an established leader in the home improvement industry which provides the tools, resources, and proper support to all employees, ensuring the best opportunity to achieve success!

You will learn to step outside of your comfort zone and build character traits that will last a lifetime! We will help support you every step of the way! In this business, building relationships is crucial and we'll work with you to enhance your people skills to develop excellent communication, resiliency, perseverance, time management and much more.

Our company thrives on helping the communities we service to obtain proper restoration after a storm, to protect homeowners' largest investments, their homes! Our proven success model and continued growth create the perfect career for young professionals looking for a company that cultivates individual advancement and opportunity potential!





## At AmeriPro, helping people comes first

As a service organization, we understand the impact we can have on our community. That's why we make giving back a priority. From working with low income communities to get their restoration projects covered, to participating in various charity events, we try to get involved in any way we can.

One of our favorite initiatives is the Roof Deployment Project. We partner with Owens Corning and Habitat for Humanity, who donate the materials and funds, and we donate our labor to provide new roofs for veterans and their families. Our most recent recipient was Debbie Taylor, who's husband was a former Navy veteran that passed in 2010. When the project was completed, Debbie was so grateful for her new roof and how stress-free the project was.

A little goes a long way. Debbie's home restoration project is just the beginning of our movement to create positive change in our communities. With 21 offices nationwide and counting, we have the opportunity to make an impact where it matters.



# INTERVIEW PROCESS & EXPECTATIONS

*what should you expect during the interview process?*



Here at AmeriPro Roofing, we have a streamlined interview process. It all starts with your application and resume to review in our applicant system. We believe in efficiency and are cognizant of the candidates and our time. This is why we condense the phone screen and phone interview into one conversation.

- Phone Screen/ Phone Interview- A Recruiter reaches out and asks a series of qualifying job-related questions, shares information on the company, compensation, activities of the role and answers any questions the candidate has.
- Assessment Stage- To be considered for the sales position the candidate must take an assessment. This tells us much more in depth about the candidate. It is a useful tool for us to learn more about the candidates' attributes, skills, thought process and motivations. This is completed before the in-person interview.
- Face-to-Face stage- The Recruiter will schedule the candidate to meet with the hiring manager. This can be done virtually through Microsoft Teams or in person at the local branch. This is the final stage before a job offer is made.
- Offer Stage- The Hiring Manager will verbally offer the candidate the position or inform Recruiting to initiate the offer. Recruiting will send the candidate the offer and benefits package.

A simple but effective interview process in which our hiring team will be transparent throughout!

